



BOND PROCEEDS MANAGEMENT

Working to establish a reliable and sufficient flow of funds and optimize earnings

Bringing your project to life with a comprehensive arbitrage management program for bond proceeds.

BENEFITS

- Establish a scheduled flow of funds
- Optimize investment opportunities
- Cover projected expenses
- Create administrative efficiency
- Competitively bid client investments
- Offers local bank participation option
- Provides specialized monthly reporting
- Establishes reliable interest earnings projections
- Calculates arbitrage spend down status
- Provides monthly updates on potential arbitrage payments
- Assists in complying with existing policies, federal and state statutes, district policy and arbitrage and IRS regulations
- Coordinates formal arbitrage calculation for presentation to the IRS, if necessary

Overview

PMA's Bond Proceeds Management Program (PMA BPM) is a comprehensive service that helps you establish a reliable and sufficient flow of funds, optimize your investment earning and adequately cover projected expenses. Additionally, PMA BPM helps public entities reap significant benefits in the critical areas of investment, arbitrage and reporting.

Tax exempt debt issuers are subject to a long list of Internal Revenue Service (IRS) requirements that dictate how and when they can use their bond proceeds. PMA BPM seeks to fulfill these obligations with as little hassle as possible.

Investment, Arbitrage and Reporting

PMA BPM assists public entities in reaping significant benefits in the critical areas of investment, arbitrage and reporting.

1. PMA competitively bids client investments across its expansive network of banks and dealers to obtain optimal pricing on client investments.
2. PMA's local bank participation program allows local institutions to participate in the process if desired.

PMA helps bring a public entity's construction project to life through a comprehensive investment and arbitrage management program that maximizes interest earnings while complying with arbitrage and IRS regulations, existing policies, as well as state and federal statutes.

PMA's specialized monthly reports provides:

- interest earnings projections
- arbitrage spend down status
- spending exception tests
- monthly updates on potential arbitrage payments
- comprehensive portfolio reporting

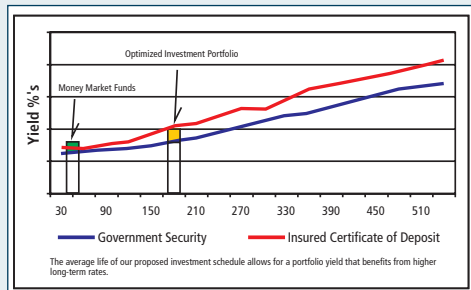
The Process

BOND PROCEEDS ILLUSTRATIONS

DRAW SCHEDULE

Date	Bond Proceeds / Project Revenue	Estimated Monthly Project Expense	Optimal		Poor	Deviation
			Actual Monthly Project Expense	Actual Monthly Project Expense	Actual Monthly Project Expense	
3/13/06	\$11,200,000.00	\$0.00	\$0.00			
3/13/06		\$254,658.18	\$254,658.18	\$35,000.00	\$219,658.18	
3/22/06		\$45,341.82	\$45,341.82	\$100,000.00	(\$54,658.18)	
4/19/06		\$159,953.98	\$159,953.98	\$100,000.00	\$59,953.98	
5/17/06		\$371,491.68	\$371,491.68	\$300,000.00	\$71,491.68	
6/21/06		\$471,169.03	\$471,169.03	\$335,000.00	\$136,169.03	
7/19/06		\$574,870.14	\$574,870.14	\$450,000.00	\$124,870.14	
8/16/06		\$705,869.95	\$705,869.95	\$578,000.00	\$127,869.95	
9/20/06		\$930,814.53	\$930,814.53	\$725,000.00	\$205,814.53	
10/18/06		\$799,936.42	\$799,936.42	\$835,000.00	(\$35,073.58)	
11/15/06		\$691,405.84	\$691,405.84	\$875,000.00	(\$183,594.16)	
12/20/06		\$563,058.61	\$563,058.61	\$902,000.00	(\$338,941.39)	
1/17/07		\$601,082.14	\$601,082.14	\$650,000.00	(\$48,917.86)	
2/21/07		\$497,770.74	\$497,770.74	\$602,000.00	(\$104,229.26)	
3/21/07		\$491,375.57	\$491,375.57	\$895,000.00	(\$403,624.43)	
4/18/07		\$808,638.04	\$808,638.04	\$923,000.00	(\$114,361.96)	
5/16/07		\$948,052.04	\$948,052.04	\$1,032,000.00	(\$83,947.96)	
6/20/07		\$1,018,048.38	\$1,018,048.38	\$703,000.00	\$315,048.38	
7/18/07		\$687,950.92	\$687,950.92	\$635,000.00	\$52,950.92	
8/22/07		\$299,337.00	\$299,337.00	\$375,000.00	(\$75,663.00)	
9/19/07		\$279,186.00	\$279,186.00	\$150,000.00	\$129,186.00	

OPTIMIZATION



MONTHLY REPORTING

PMA provides each of its clients with a monthly report detailing interest earnings projections, arbitrage spend down status, potential payments and comprehensive portfolio information.

1. PRE-EXECUTION

Before the bond closing date, PMA analyzes the relevant aspects of a school district's project and bond issue process, creating an optimal investment strategy. Understanding an entity's cash flow and drafting an accurate draw schedule is critical, allowing the entity to extend the maturity of its investments in conjunction with projected expenditures. PMA also identifies potential arbitrage issues and concerns in an effort to determine a disbursement process that best meets the client's needs. Some of the preliminary considerations include:

- Will the district qualify for a spend-down exception and the three-year temporary period?
- When will the project be started and completed?
- When will the bonds close?
- Are multiple funding sources available?
- What is the entity's investment policy?

2. EXECUTION

In this stage, PMA implements the approved plan. PMA's extensive network of banks and dealers allows for highly competitive bidding of your investments. PMA has a network of:

- >1,000 banks (Source: PMA Data 3/31/06 - 3/31/11)
- >20 securities dealers
- >10 municipal securities dealers

3. ONGOING MANAGEMENT

Each month, PMA facilitates disbursement of proceeds to fund current expenses and furnishes reports on investments, arbitrage, and bookkeeping.

PMA continually monitors an entity's investments and project status to determine if we can enhance interest earnings along the way.

4. PROJECT COMPLETION

At the end of a project, PMA prepares final documentation and reporting. If necessary, PMA also provides a school district with a final arbitrage calculation for presentation to the IRS.



Integrity. Commitment. Performance.™

Securities, public finance services and institutional brokerage services are offered through PMA Securities, Inc. PMA Securities, Inc. is a broker-dealer and municipal advisor registered with the SEC and MSRB, and is a member of FINRA and SIPC. Prudent Man Advisors, Inc., an SEC registered investment adviser, provides investment advisory services to local government investment pools. All other products and services are provided by PMA Financial Network, Inc. PMA Financial Network, Inc., PMA Securities, Inc. and Prudent Man Advisors (collectively "PMA") are under common ownership.

Securities and public finance services offered through PMA Securities, Inc. are available in CA, CO, FL, GA, IL, IN, IA, KS, MI, MN, MO, NE, OH, OK, PA, SD, TX and WI. This document is not an offer of services available in any state other than those listed above, has been prepared for informational and educational purposes and does not constitute a solicitation to purchase or sell securities, which may be done only after client suitability is reviewed and determined. All investments mentioned herein may have varying levels of risk, and may not be suitable for every investor. PMA and its employees do not offer tax or legal advice. Individuals and organizations should consult with their own tax and/or legal advisors before making any tax or legal related investment decisions. Additional information available upon request.